

Virtual Team Services

Synergy is the highest activity of life; it creates new untapped alternatives; it values and exploits the mental, emotional, and psychological differences between people. - S. Covey

Have you ever faced a situation where a critical need arises...and the people with the skills needed to address the issue are not located in the same city or state that you are...or even in the same country?

A company's ability to grab an opportunity often depends on how rapidly it can take a team of experienced individuals, who are often scattered across the business, and deploy them against a crisis or an opportunity.

Organizations that have mastered the art of using virtual teams can realize significant cost savings and create an important competitive advantage.

Teamwork, in one form or another, has been around since our ancestors banded together to gather food, establish tribes, and fend off their enemies. Experts agree that teams are a vital element of performance in any organization.

Now, there is a new kind of team - a virtual team - made up of people whose members, by choice or by circumstance, are not located in the same physical space, and who primarily communicate electronically. Its members may hardly ever see each other in person. In fact, they may never meet at all, except in cyberspace.

More and more managers are finding themselves managing these kinds of teams. And while there can be significant advantages to virtual teams, there are also daunting problems when the "50-foot rule" of close collaboration is violated.

Advantage Consulting can help you:

- Define and differentiate between virtual and normal teams and understand how they each work their similarities, differences, and unique challenges
 - Identify the characteristics and norms of high-performing virtual teams in a variety of organizational and cultural environments
 - Identify the critical competencies of high-performing team leaders (and members), and apply these skills to real work, real-time, real teams
 - Understand the importance of trust building and trust maintenance for virtual team effectiveness and job satisfaction
- Additionally, we will work with you to:
- Know when and how to use technology to enhance communication and facilitate the accomplishment of business objectives
 - Coach effectively in a virtual environment to enhance individual team members job performance and that of the team as a whole
 - Know how to maintain visibility of virtual teams their members / accomplishments
 - Define best practices in leading virtual teams and translate these models and activities into actual business solutions

The ability to master virtual work is a critical strategic asset. The highest performing organizations place great value in teams. With the reality of warp speed change and the presence of globalization, the successful organizations will be the ones who can work most effectively in a virtual world!!