

Leadership Development Academy

Leadership is not magnetic personality that can just as well be a glib tongue. It is not 'making friends and influencing people' that is flattery. Leadership is lifting a person's vision to high sights, the raising of a person's performance to a higher standard, the building of a personality beyond its normal limitations." Peter F. Drucker

Leaders set direction, communicate it well, influence others to put their efforts behind it, and inspire everyone involved. They use their leadership skills to enhance performance management and company results. Leadership Development is a planned effort that enhances the leader's capacity to inspire and lead people.

It is critical to distinguish between the skill of the performance, and the skill of leading the performance two entirely different skill sets. The most gifted athletes rarely make good coaches. The best violinist may not necessarily make the best conductor. Nor will the best scientist or accountant necessarily be the best department head.

At AdVantage Consulting, we do not believe in born leaders; instead we believe that leadership is a set of skills, abilities, and competencies that can be acquired.

The Leadership Development Academy is a customizable program designed to enable leaders to make the shift from the inward focus of self-management skills to the outward focus of leading and managing others. According to your needs, modules may include:

- Creating Breakthrough Projects
- Communication Skills
- Performance Management
- Advanced Coaching Techniques
- Leading Your Management Team
- Conflict Management
- The Role of Motivation
- Strategic Planning
- Change Management
- Time Management
- Leveraging Diversity
- Using Consultants

In today's business environment, you simply cannot afford to have ineffective leaders. Make your management team all that they can be...Let us help your leaders gain the skills they need to lead and inspire others!!