

Fundamentals of Management

Management means, in the last analysis, the substitution of thought for brawn and muscle, of knowledge for folkways and superstition, and of cooperation for force. It means the substitution of responsibility for obedience to rank, and of authority of performance for the authority of rank Peter Drucker Your company s success will be directly proportional to the quality of your management. That seems like a pretty obvious statement...but what does it really mean??? Management must provide true leadership. It must create, sell, and implement new and better ways of working. Management must strive aggressively and creatively toward making an enthusiastic partner of every individual in the organization. It must create a climate in which the genius within each employee is challenged and expressed.

The good news...Managers are not born .They are made.They are made through a combination of training, experience, and mentoring.

AdVantage Consulting can help you to create a truly innovative Management Development program. We can work with you to create the mixture of skills, knowledge and personal characteristics people need to be successful managers and leaders.

We provide training and consulting in:

- Understanding the Role of Manager
- Understanding the Personal and Professional Impact of Transitioning into this Role
- Providing and Receiving Feedback
- Coaching Fundamentals
- Conflict Management
- Goal Setting
- Performance Management
- Managing Teams
- Leveraging Diversity
- Situational Leadership
- Problem-Solving

Through a unique and comprehensive blend of assessments, training, and coaching / consulting, we can assist you to unleash the full potential of your managers and supervisors!!

We deliver innovative, powerful experiences that provide a new perspective and will help you to create an environment that successfully facilitates new learning, development and performance.